

# California Attorney representing Buyers and Sellers of Website Businesses



(eCommerce/ASP/ISP/Game Companies, etc.)

**Introduction:** You are ready to enter the exciting world of world of “e-business”

## **\$999 Buyer Package (Business Acquisition)**

- **Know what you are buying:** Due diligence analysis (Domain names, Search engine placement, Privacy policy, Terms of service, Copyright clearance, Site Navigation, [code analysis](#), etc.)
- **Negotiate a fair price** (let us do this for you, as lawyers, we are trained in the art of negotiation as we do this daily, not a few times a year like some business brokers. Take yourself and your passions out of the equation to make sure you get the best possible deal. Why do you think pro athletes and entertainers hire agents to do their negotiating? It's not because they are not smart and cannot do it themselves, rather, it is to have the trained "objective" negotiator get the job done for them)
- **Get agreement in writing** (We can draft the Asset Purchase agreement or stock purchase agreement, bill of sale, assignments, etc. Also, if you are financing the business, we can help review the loan documentation and/or if the seller is carrying the note we can prepare the Promissory note and security agreement to ensure that the only assets that you actually pledged are part of the collateral)
- **Ensuring a smooth transfer of ownership** (escrow issues: we can serve as escrow holding the funds until the transaction is completed to satisfaction of both parties)

## **\$999 Seller Package (For sale by owner)**

- **Let us prepare a non-disclosure agreement for you that will hold up in Court** (why take chances with something you can download from the internet?)
- **Negotiate a fair price** (let us do this for you, as lawyers, we are trained in the art of negotiation as we do this daily, not a few times a year like some business brokers. Take yourself and your passions out of the equation to make sure you get the best possible deal. Why do you think pro athletes and entertainers hire agents to do their negotiating? It's not because they are not smart and cannot do it themselves, rather, it is to have the trained "objective" negotiator get the job done for them)
- **Get agreement in writing (We can draft the Asset Purchase agreement or stock purchase agreement)**
- **Ensuring a smooth transfer of ownership** (escrow issues: we can serve as escrow holding the funds until the transaction is completed to satisfaction of both parties)



For More Information and Free Initial Consultation  
Contact Steve Vondran at

**Toll Free 877-276-5084**

[www.VondranLaw.com](http://www.VondranLaw.com)

*"Your business is our business"*

**MAJOR CREDIT CARDS ACCEPTED!**